

# SPONSORSHIP & MARKETING

20246000

ASTA IS THE LEADING GLOBAL ADVOCATE FOR TRAVEL ADVISORS, THE TRAVEL INDUSTRY, AND THE TRAVELING PUBLIC.

PROUD PARTNER PERKS	<b>SILVER</b> \$40K-\$50K	<b>GOLD</b> \$50K-\$70K	<b>PLATINUM</b> \$70K-\$100K	<b>EMERALD</b> \$100K-\$130K	<b>DIAMOND</b> \$130-\$170K	<b>SAPPHIRE</b> \$170K +
2 Seats on the ASTA Proud Partner Committee.	✓	✓	✓	✓	✓	$\checkmark$
Logo recognition in EVERY issue of ASTA Travel Advisor magazine, on ASTA.org Proud Partner webpage (linking to your company's website), and on every page of ASTA.org.	<b>√</b>	✓	<b>√</b>	<b>√</b>	<b>√</b>	✓
Listings on the Member Advantage Program and ASTA.org Hosted Training Course	<b>√</b>	✓	<b>√</b>	<b>√</b>	<b>√</b>	✓
Logo recognition on a large display at all ASTA annual events and Proud Partner floor decal at The Travel Advisor Conference Trade Show.	<b>√</b>	✓	<b>√</b>	<b>√</b>	<b>√</b>	✓
Discounted Premier Placement booths at The Travel Advisor Conference and first pick of booth.	✓	$\checkmark$	✓	✓	$\checkmark$	$\checkmark$
1-on-1 curated meetings at The Travel Advisor Conference	✓	$\checkmark$	<b>✓</b>	<b>✓</b>	<b>√</b>	$\checkmark$
Logo recognition within the 60+ local ASTA Chapters, whenever possible	$\checkmark$	$\checkmark$	<b>√</b>	<b>√</b>	<b>√</b>	$\checkmark$
Logo recognition in EVERY issue of Travel Advisor Daily		$\checkmark$	$\checkmark$	<b>✓</b>	<b>√</b>	$\checkmark$
Travel Advisor Daily Standard Banner Ad (one week)			<b>✓</b>	<b>✓</b>	<b>✓</b>	$\checkmark$
Logo recognition from main stage at all ASTA annual events			<b>✓</b>	$\checkmark$	<b>√</b>	$\checkmark$
2 social media posts on ASTA's Facebook page in 2024				<b>✓</b>	<b>√</b>	$\checkmark$
ASTA Custom Email Broadcast (1 to all members or 2 targeted)				$\checkmark$	<b>√</b>	$\checkmark$
Thirty second video shared from the main stage at The Travel Advisor Conference					<b>✓</b>	
Half Page Ad in the Travel Advisor Magazine					$\checkmark$	
Full Page Ad in the Travel Advisor Magazine						$\checkmark$
Sixty second video shared from the main stage at The Travel Advisor Conference						<b>√</b>
ASTA.org Sponsored Article						$\checkmark$
1 Hour Educational Webinar						<b>√</b>

# TRAVELADVISOR MAGAZINE

2-PAGE SPREAD

\$13,000

**OUTSIDE BACK COVER** 

\$9,350

INSIDE FRONT OR BACK COVER

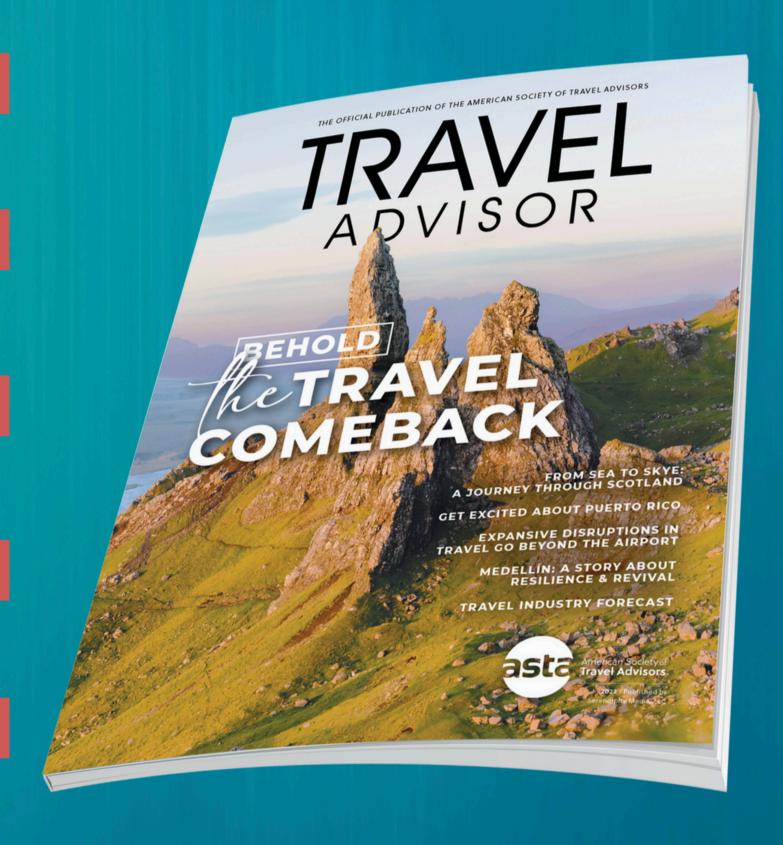
\$8,350

**FULL PAGE AD** 

\$7,000

**HALF PAGE AD** 

\$3,750



# DIGITAL MARKETING

### **TAD BANNER AD**

\$2,600

Standard placement in ASTA's Travel Advisor Daily newsletter for a 1 week (Monday-Friday) run.

### TAD LEADERBOARD BANNER

\$4,000

Top header placement in ASTA's Travel Advisor
Daily newsletter for a 1 week (Monday-Friday) run.

### **EMAIL BROADCAST - ALL MEMBERS**

\$5,000

Custom HTML email sent to approximately 11,000 members on our active subscription list.

### **EMAIL BROADCAST - TARGETED**

\$3,000

Custom HTML email sent to either Independent Advisors producing up to 5 million in annual revenue or Agency Members producing over 5 million in annual revenue.







# ASTA.ORG PROMOTION

### **SPONSORED ARTICLE**

\$5,000

Collaborative featured article on ASTA.org with cross promotion in the Travel Advisor Daily and on social media channels.

# **EDUCATIONAL WEBINAR**

\$5,000

1-hour interactive webinar with ASTA members. Promoted via email, daily newsletter, and social media. Recording on ASTA.org for one year.

### **ONLINE PARTNER TRAINING**

\$1,000

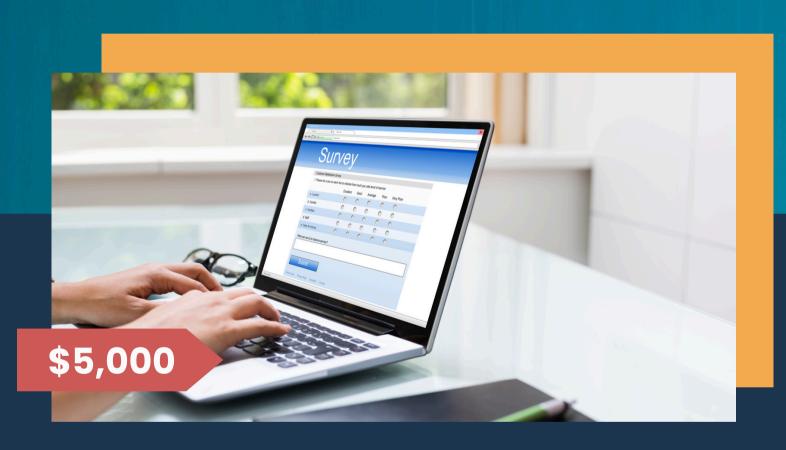
Partner provided course will be available on ASTA's online training center for 1 year from date of posting.





# CUSTOM RESEARCH

Our research at ASTA is primarily focused on acquiring insights to trends and data that will enable ASTA, the agency community and the industry as a whole, to grow business opportunities and to improve the operations of and programs available to that community. Our research also helps to ensure ASTA advances public policy and public awareness initiatives integral to agency and advisor success



# **SURVEY PROMOTION**

Complete survey provided by the partner and distributed by ASTA. Distribution to 10,000 members for 3 weeks. Includes summary report and initial recommendations.



# **CUSTOM RESEARCH SURVEY**

Collaborative creation of 10 question survey. Distribution to 10,000 Members for 5 weeks. Up to 15 additional questions at \$500 per question. Includes summary report and initial recommendations.



# EVENTS OVERWIEW



**AMSTERDAM, NETHERLANDS** 

MARCH 13-16, 2024









# PREMIUM BUSINESS SUMMIT

VIRGIN VOYAGES
OCTOBER 16-20, 2024



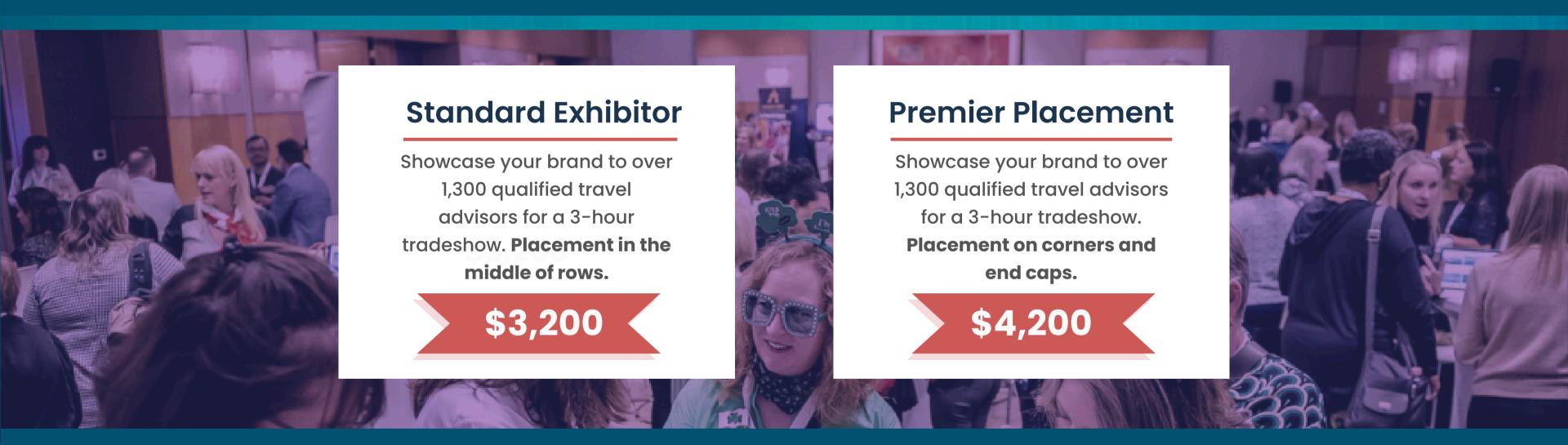


# RIVER CRUISE EXPO

# AMSTERDAM

MARCH 13-16, 2024

# RIVER CRUISE EXPO TRADESHOW



# **INCLUDED WITH EXHIBITOR SPACE:**

- 1 Expo badge (Proud Partners will receive an additional complimentary badge)
- Tabletop exhibit space with 3 stools
- Ability to bring pop-up banner
- Company directory listing on ASTA River Cruise Expo website
- Access to welcome event and closing event



# WELCOME EVENT



\$20,000

Logo recognition online and onsite. Branded bar, branded cocktail napkins, and signature drink.

### **FOOD SPONSOR**

\$20,000

Logo recognition online and onsite. Appetizers with branded food picks and special activation.

# SOLD OUT O OPPORTUNITY SPONSOR

\$14,300

Logo recognition online and onsite.
Branded photo activation at welcome event.

### **ENTERTAINMENT SPONSOR**

\$11,000

DJ provided at Welcome Event and General Session. Logo recognition online and onsite. Branded DJ booth.







# MAIN STAGE SPEAKING





6 minutes speaking from the main stage. All content, including videos or giveaways, must be included within the allotted time.



# **COMPANY COMMERCIAL**

Video played during General Session of River Cruise Expo to full audience. Strict :60 second limit. File provided in MP4 format. Must submit final video 3 weeks prior to the event.





Sponsor and present our brand new River Cruise Advisor of the Year Award on the main stage during General Session!



# BEYOND THE PIERS



# OLD OUT COFFEE BREAK - TRADESHOW OR GENERAL SESSION

\$16,600

Logo recognition online and onsite with special activation onsite. Attendee bag insert. :60 video from General Session Main Stage.



### **REGISTRATION + BADGES**

\$24,000

Logo recognition online and onsite. Company branding on registration desk and attendee badges.



### **SPONSORED WI-FI**

\$11,400

Logo recognition online and onsite. Custom network name and password. Branding on Wi-Fi sign-in page and instructional signage.



### **INTER-PIER TRANSPORTATION**

\$10,000

Logo recognition online and onsite. Company branded vehicles to be utilized at the pier to transport attendees between ships.

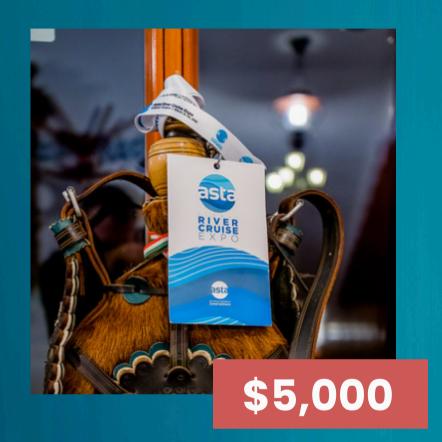


### **MULLED WINE TRUCK**

\$17,900

Logo recognition online and onsite with special activation onsite. Attendee bag insert.:60 video from General Session Main Stage.

# BRANDED SWAG











Display your brand logo on lanyards for all attendees during the event. Lanyards provided by sponsor Must be co-branded with ASTA logo.

### **ATTENDEE BAGS**

Highlight your company on Branded bags given to every attendee to use throughout the event. Bags provided by sponsor.

### **NOTEBOOKS + PENS**

One of our most requested items from attendees!
Branded notebooks given to every attendee. Notebooks + Pens provided by sponsor.

### **SWAG**

Brand the swag item of your choice! Distributed to all attendees. Branded swag provided by sponsor.

# GET DIGITAL







# **ATTENDEE EMAIL**

Connect with attendees before the event, or stay in touch after! HTML provided by partner 2 weeks before scheduled deployment.

# **MOBILE APP SPONSOR**

Connect with attendees before the event, or stay in touch after! HTML provided by partner 2 weeks before scheduled deployment.

# **PUSH NOTIFICATION**

Send a message out to attendees during the expo! Approximately 160 characters, scheduled on a first come first served basis.





# THE TRAVEL ADVISOR CONFERENCE

MAY 29-31, 2024



# PRE DAY TRAINIG

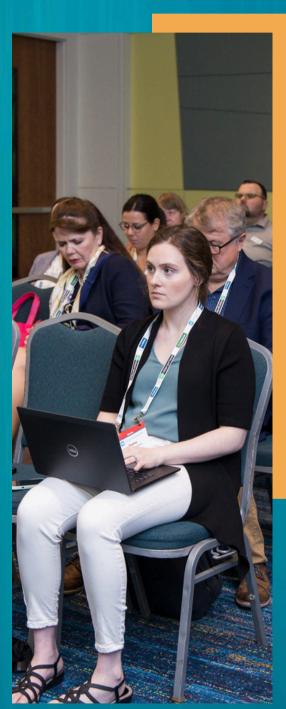
\$10,000

Host up to 100 advisors, for 3 hours, in a private room, on Tuesday, May 28th, 2024 at the Hilton Anatole.

All sessions will be held in the afternoon the day before The Travel Advisor Conference begins.

Advisors must receive a certification of some kind at the completion of the session.











# CONFERENCE TRADESHOW



# **INCLUDED WITH BOOTH:**

- Two (2) attendee badges
- 8' x 10' pipe-and-drape booth
- 6' draped table
- 2 chairs

- Company listing on <u>traveladvisorconference.org</u> & Mobile App
- ID sign
- Installation and dismantle
- Promotion of giveaways and specials offered





# MAIN STAGE SPEAKING

# SOLD OUT SENERAL SESSION SPEAKING

\$20,000

6 minutes of main stage speaking to the full event audience. Topic must be educational.

# SOLD OUT ERAL SESSION PANEL

\$7,000

Participation in a collaborative educational panel, for 20 minutes, to the full event audience.

# SOLD OUT

\$18,000

5 minutes of main stage speaking time, including award presentation, to the full event audience.

# SOLD OUT SERVICE RECOGNITION AWARD

\$18,000

5 minutes of main stage speaking time, including award presentation, to the full event audience.



# **KEYNOTE SPONSOR**

\$150,000

- 5 minutes main stage introduction of Venus Williams.
- Branded step-and-repeat at Venus Williams photo-op.
- Pre or post attendee email broadcast and on-site push notification.
- Webinar to be used in 2024.



# TRAVEL ADVISOR CONFERENCE

# EDUCATIONAL OPPORTUNITES







### **EXCLUSIVE LUNCH & LEARN**

60 mins education and lunch focused on business development practices or trending topic. Must provide one (1) raffle prize to be promoted prior to the event and given away during the session. Sponsorship includes lunch for all attendees, two additional Convention badges and one (1) email to all delegates (pre or post event, based on availability). ASTA must approve session topic.

### **SHARED LUNCH & LEARN**

60 mins shared education lunch with complimentary or non-competing suppliers. Topic focused on business development practices. Must provide one (1) raffle prize to be promoted prior to the event and given away during the session. Sponsorship includes lunch for all attendees, two additional Convention badges and one (1) email to all delegates (pre or post event, based on availability). ASTA must approve session topic.

### **ED SESSION INTRO SPOT**

Present for 5 minutes at the beginning of an ASTA hosted Education Session and introduce the speaker(s). Education sessions will be assigned by ASTA on a first come first served basis.



# MIX & MINGLE EVENTS







# SOLD OUT SOLD OUT SOLD OUT

Logo recognition online and onsite. 10 minutes to address the room including a prize giveaway.

# SOLD OUT SOL

Logo recognition online and onsite. 5 minutes to speak at 1 of ASTA's specialized orientation sessions.

# SOLD OUT SOLD ENDENT ADVISOR RECEPTION

5 minutes to welcome ASTA's network of independent advisors at 1 hour cocktail party. Drinks provided. Logo recognition online and onsite.

# SOLD OUT PROFESSIONAL SOCIETY RECEPTION

Host ASTA's young professionals at the Hilton Anatole's Top Golf bays onsite. Drinks and small bites provided. Logo recognition online and onsite.

### SOLD OUT SOL

Logo recognition online and onsite. Branded shirts for 5k Run and Walk participants. Dedicated pre event marketing to attendees.

\$8,500

\$6,500

\$10,000

\$7,500

Ψ/,300

\$7,500

# PREMIER NETWORKING







### PREMIUM MEETING & RECEPTION

Logo recognition online and onsite. Attendance for 2 at our educational meeting for premium agency members.

\$6,000

# SOLD OUT ADVISORY COMMITTEE LUNCH

Logo recognition online and onsite. Attendance for 2 to the lunch and 5 minutes to address the committee before the meeting.

\$7,500

\$8,500

### SOLD OUT SOARD OF DIRECTORS DINNER

Logo recognition online and onsite. Attendance for 2 for the duration of the dinner, with ASTA Board and Senior Staff, and 5 minutes to address the group.

### SOLD OUT STAPTER PRESIDENTS DINNER

Logo recognition online and onsite. Attendance for 2 for the duration of the dinner, with approximately 50 chapter presidents, and 5 minutes to address the group.

# SOLD OUT. SOLD O

Logo recognition online and onsite. Speak for 5 minutes at either the Chapter Presidents Committee breakfast or lunch.

\$5,000

# TRAVEL ADVISOR CONFERENCE

# BRANDED ACTIVATIONS







# SOLD OUT VVELCOME LOUNGE

Branded welcome lounge at AGC Registration where attendees can mix and mingle throughout the entire event. Logo recognition online and onsite. Special activations in the lounge.

# **REGISTRATION & BADGES**

Logo on all supplier and attendee badges, as well as registration desk branding. Attendee bag insert. Logo recognition online and onsite.

### **REFRESHMENT BREAK**

Select General Session or Tradeshow refreshment break. Logo recognition online and in-person with special activation onsite. Attendee bag insert. :60 video from General Session main stage.



# BRANDED SWAG











Display your brand logo on lanyards for all attendees during the event. Lanyards provided by sponsor Must be co-branded with ASTA logo.

### **ATTENDEE BAGS**

Highlight your company on Branded bags given to every attendee to use throughout the event. Attendee bag insert. Bags provided by sponsor.

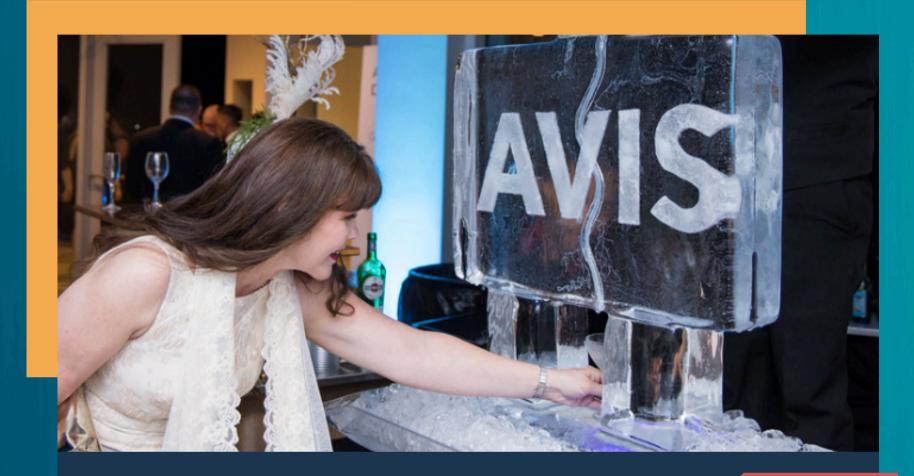
### **NOTEBOOKS + PENS**

One of our most requested items from attendees!
Branded notebooks given to every attendee. Notebooks + Pens provided by sponsor.

### **SWAG**

Brand the swag item of your choice! Distributed to all attendees. Branded swag provided by sponsor.

# ADVOCACY DINNER



### **STANDARD TABLE SPONSORSHIP**

\$9,000

Table for 10 guests. Table placement based on Proud Partner level. Logo recognition.

### **PREMIUM TABLE SPONSORSHIP**

\$11,000

Table for 10 guests. Premium placement in the first two rows closest to the stage. Logo recognition.

# SOLD OUT SPONSOR

\$15,000

Branded 6' Bar. Branded Acrylic High Tops.

Additional activations during the cocktail hour.

# SOLD OUT SOLD CKTAIL RECEPTION SPONSOR

\$15,000

Sponsor signage and additional branding elements during the cocktail hour.

# SOLD OUT SINNER SERVICE SPONSOR

\$18,000

5 Minutes to speak on stage at Advocacy Dinner. Branded dessert. Sponsor signage at event.

# SOLD OUT VIP BLUE CARPET SPONSOR

\$15,000

Sponsor logo on "Blue Carpet" step and repeat.
Guaranteed blue carpet interview. Sponsor signage.

# ADVOCACY DINNER

A little extra fun...

# SOLD OUT AS I A FEST

\$20,000

While the suits are living it up at the black tie dinner, host advisors for a totally casual party to celebrate ASTA's advocacy!

### SOLD OUT SOL

\$8,000

Glam Squad! Prior to the Advocacy Dinner, host the female board members and senior staff for some drinks, and hair and makeup services.

# **MEN'S NETWORKING**

\$8,000

Men need primping too! Prior to the Advocacy Dinner, host the male board and senior staff for some cards, drinks, and proper valet services likes shoe shining and tie tying.

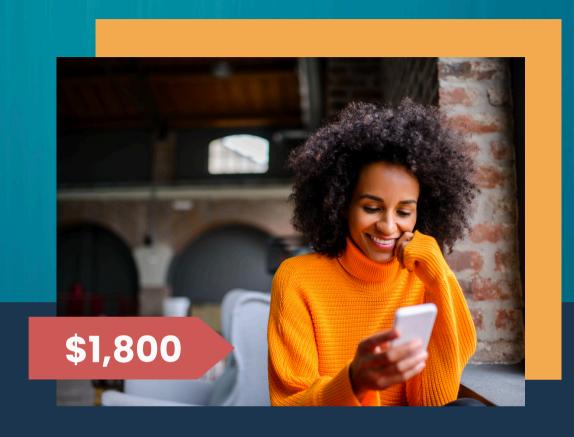


# TRAVEL ADVISOR CONFERENCE

# GET DIGITAL







# **ATTENDEE EMAIL**

Connect with attendees before the event, or stay in touch after! HTML provided by partner 2 weeks before scheduled deployment.

# **MOBILE APP SPONSOR**

Connect with attendees before the event, or stay in touch after! HTML provided by partner 2 weeks before scheduled deployment.

# **PUSH NOTIFICATION**

Send a message out to attendees during the convention!

Approximately 160 characters, scheduled on a first-come-first-served basis.





3518

# TRAVEL MASTERS MAUI

AUGUST 19-22, 2024



# TRAVEL MASTERS

# FOURSOME

\$35,000

### SPONSOR A FOURSOME FOR TWO DAYS OF GOLF!

### Includes:

- Golf and caddies at both Kapalua Plantation Course and Royal Ka'anapali Course
- 3 nights accommodation at the Maui Westin Resort and Spa
- All meals
- Welcome Reception
- Closing Dinner
- Airport Transfers
- Logo recognition on event website and all event materials









# SPONSOR THE FUN

# WOMEN'S DAY OUT PARTICIPANT

\$1,000

1 hour group lesson, 9 holes of golf, and afternoon cultural activity. Includes one additional night at the Maui Westin Resort and Spa.

# **NETWORKING GUEST**

\$4,000

Individual room at the Maui Westin Resort, as well as spa **or** helicopter & private cabana party on Day 1 and Molokini snorkel on Day 2

# **SHARED ROOM GUEST**

\$2,000

Guest will be in the room of a hosted golfer, with access to spa **or** helicopter & private cabana party on Day 1 and Molokini snorkel on Day 2





# BEYOND THE COURSE









# **WELCOME GIFTS**

Logo recognition across all digital marketing and on attendee gifts (ASTA to purchase gifts). Gifts will be high end (ranging from \$200-\$300 per attendee) and feature your logo alongside the ASTA logo.

# **WELLNESS MORNING**

ASTA will organize morning stretching/yoga/warm-up session before golf tournament. Sponsor will receive logo Recognition across all digital marketing and at session itself.

# EVENING EVENT-SUNSET CATAMARAN

Logo Recognition for evening event across all digital marketing and custom activations onboard Catamaran(s).

# EVENING EVENT-PRIVATE LUAU

Logo Recognition for evening event across all digital marketing and custom activations throughout Luau. Also includes 5 minutes of speaking time at Luau.

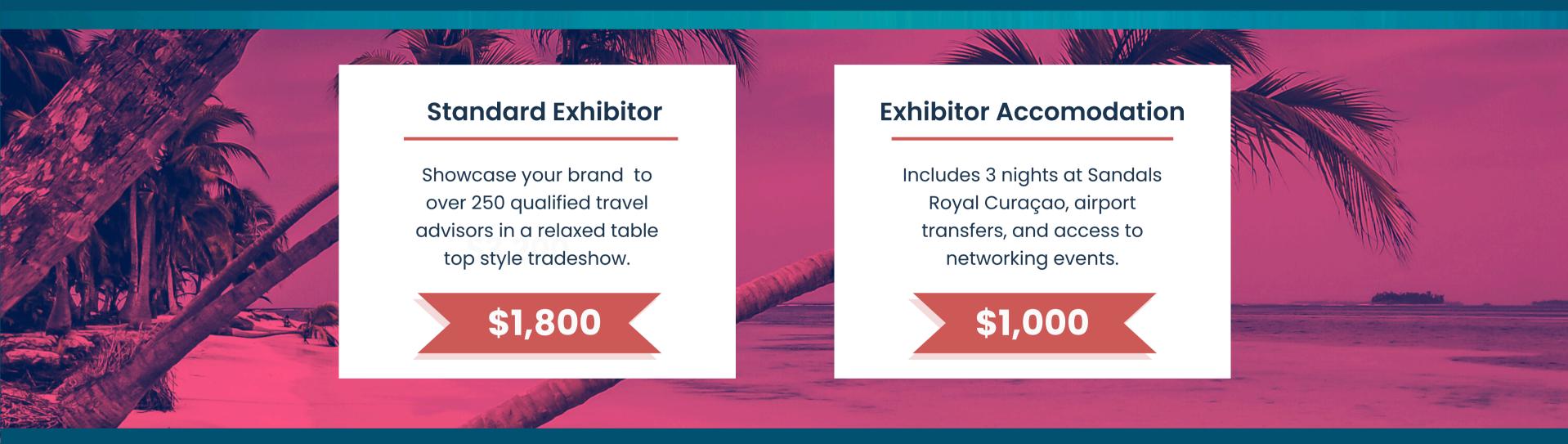


# SHOWCASE

AUGUST 24-27, 2024



# CARIBBEAN SHOWCASE



# **INCLUDED WITH EXHIBITOR SPACE:**

- 1 attendee badge
- 1 tabletop exhibit space
- Listing on event website



# EDUCATIONAL OPPORTUNITES







# SOLD OUT EDUCATION SESSION

45-minute education session to the entire audience. Logo recognition online and onsite.

# **GENERAL SESSION SPEAKING**

4 minute address to the entire audience from the main stage. General Session sponsorship recognition.

# SPONSORED LUNCH

10 minutes speaking time to welcome the full group. Logo recognition online and onsite.



# ADDITIONAL SPONSORSHIPS





### **REGISTRATION & BADGE SPONSOR**

\$12,000

Branding on attendee badges and registration desk. Attendee bag insert.

# **HOSTED DINE AROUNDS WITH ADVISORS**

\$1,000

Networking with 6-8 advisors. Dinner and drinks provided on property.

# SOLD OUT WELLNESS MORNING

\$4,300

Guided morning wellness activity on the beach. Smoothies with branded umbrellas included.

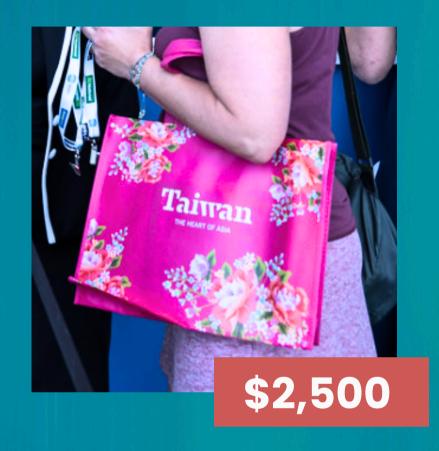
### **ATTENDEE BROADCAST**

\$1,000

Pre or Post email to approximately 250 attendees. HTML provided by partner 2 weeks before deployment.

# BRANDED SWAG









### **LANYARDS**

Display your brand logo on lanyards for all attendees during the event. Lanyards provided by sponsor Must be co-branded with ASTA logo.

### **ATTENDEE BAGS**

Highlight your company on Branded bags given to every attendee to use throughout the event. Attendee bag insert. Bags provided by sponsor.

### **NOTEBOOKS + PENS**

One of our most requested items from attendees!
Branded notebooks given to every attendee. Notebooks + Pens provided by sponsor.

### **SWAG**

Brand the swag item of your choice! Distributed to all attendees. Branded swag provided by sponsor.



SEPTEMBER 16-18, 2024

# LEG DAY DELEGATIONS

# STANDARD DELEGATION

\$5,000

2 attendees for training, legislative meetings, and networking events. Logo recognition online and onsite. **Delegation will be assigned at the discretion of ASTA.** 

### PREMIUM DELEGATION

\$6,500

2 attendees for training, legislative meetings, and networking events. Logo recognition online and onsite. **Select your delegation on first-come-first-served basis.** 

# SOLD OUT SOLD CUTIVE DELEGATION

\$9,500

2 attendees for training and networking events. Due to capacity limitations, only 1 partner representative may attend legislative meetings. Logo recognition online and onsite. :60 second video from the main stage.





# USE YOUR VOICE







### MAIN STAGE SPEAKING

5 minutes speaking time on the main stage. Logo recognition online and onsite. 2 additional networking-only badges.

### **MAIN STAGE: 60 VIDEO**

Video played during main stage training. Strict :60 second limit. File provided in MP4 format. Must submit final video 3 weeks prior to the event.

### **NATIONAL PRESS CLUB SPEAKING**

5 minutes to address the National Press Club attendees. Logo recognition online and onsite.

### SOLD OUT SOLD OUT FIOTO OP - RED WHITE AND BLUE CARPET

Branded photo activation. Logo recognition online and onsite.

### **BOARD MEETING & LUNCH**

5 minutes to speak to ASTA's Board of Director and network with the Board during lunch. \$6,000

\$2,200

\$4,000

\$5,500

\$6,000

# BRANDED SWAG











Display your brand logo on lanyards for all attendees during the event. Lanyards provided by sponsor Must be co-branded with ASTA logo.

### SOLD OUT SOLD OUT SOLD OUT SOLD OUT SOLD OUT SOLD OUT SOLD OUT

Highlight your company on Branded bags given to every attendee to use throughout the event. Bags provided by sponsor.

### **PADFOLIOS**

Elevate your branded item with professional padfolios given to every attendee. Padfolios provided by sponsor.

### **SWAG**

Brand the swag item of your choice! Distributed to all attendees. Branded swag provided by sponsor.



# BUSINESS SUMMIT WIRGIN WOYAGES

OCTOBER 16-20, 2024

# PREMIUM BUSINESS SUMMIT



### **ATTENDEE**

\$17,000

2 attendee badges. Includes 2 cabins with 2 guests in each cabin.

### MAIN STAGE SPEAKING

\$10,000

9 minutes speaking time. Logo recognition online and onsite.

### **BIMINI BEACH CLUB PARTY**

\$19,000

Private beach party in Bimini. Logo recognition online and onsite with special activation at event.

### REFRESHMENT BREAK AND SEAT DROP

\$9,800

Logo recognition online and onsite with special activation at break. Attendee seat drop. :30 video.

### **ATTENDEE EMAIL BROADCAST**

\$2,500

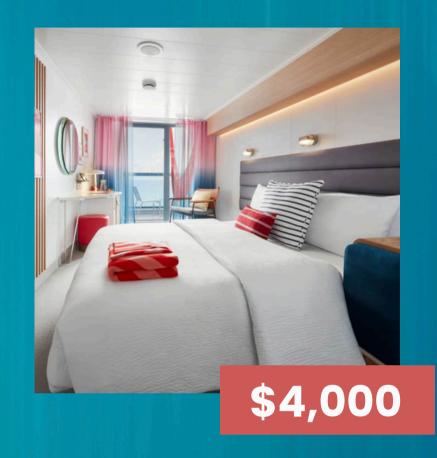
Pre or Post email to approximately
200 attendees. HTML provided by partner
2 weeks before deployment

# BRANDED SWAG











Display your brand logo on lanyards for all attendees during the event. Lanyards provided by sponsor Must be co-branded with ASTA logo.

### **ATTENDEE BAGS**

Highlight your company on Branded bags given to every attendee to use throughout the event. Bags provided by sponsor.

### **PADFOLIOS**

Elevate your branded item with professional padfolios given to every attendee. Padfolios provided by sponsor.

### **CABIN ROOM DROP**

Branded items provided by sponsor to be dropped in attendee cabins.

# YOUR BUSINESS DEVELOPMENT TEAM













Sarah Little
Vice President
SLittle@asta.org

Mackenzie Drehoff
Director
MDrehoff@asta.org

Erin Hulscher
Director
EHulscher@asta.org

Emma Curran
Senior Coordinator
ECurran@asta.org

Lewis Nobles
Senior Coordinator
LNobles@asta.org